MLS Area LL

Residential Statistics

December 2021

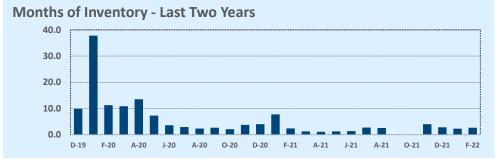
| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 19 | 21 | -9.5% | 287 | 314 | -8.6% |
| Condo/TH Sales | 6 | 2 | +200.0% | 40 | 53 | -24.5% |
| Total Sales | 25 | 23 | +8.7% | 327 | 367 | -10.9% |
| New Homes Only | | 4 | | 30 | 43 | -30.2% |
| Resale Only | 25 | 19 | +31.6% | 297 | 324 | -8.3% |
| Sales Volume | \$17,270,900 | \$19,476,550 | -11.3% | \$282,197,904 | \$256,193,569 | +10.2% |
| New Listings | 20 | 17 | +17.6% | 376 | 455 | -17.4% |
| Pending | | | | | | |
| Withdrawn | 11 | 10 | +10.0% | 28 | 87 | -67.8% |
| Expired | 11 | 10 | +10.0% | 28 | 87 | -67.8% |
| Months of Inventory | 2.7 | 4.0 | +10.4% | N/A | N/A | |

| Price Range | This Month | | | Year-to-Date | | | |
|----------------------|------------|-------|-----|--------------|-------|-----|--|
| | New | Sales | DOM | New | Sales | DOM | |
| \$149,999 or under | 2 | 1 | 3 | 20 | 14 | 47 | |
| \$150,000- \$199,999 | 2 | | | 14 | 9 | 40 | |
| \$200,000- \$249,999 | 1 | 1 | 3 | 21 | 20 | 31 | |
| \$250,000- \$299,999 | 3 | 2 | 25 | 23 | 9 | 40 | |
| \$300,000- \$349,999 | 1 | 3 | 28 | 17 | 22 | 60 | |
| \$350,000- \$399,999 | 1 | | | 34 | 26 | 52 | |
| \$400,000- \$449,999 | 3 | 1 | 30 | 12 | 13 | 68 | |
| \$450,000- \$499,999 | | 2 | 4 | 25 | 24 | 58 | |
| \$500,000- \$549,999 | 1 | 1 | 107 | 16 | 17 | 29 | |
| \$550,000- \$599,999 | | 1 | 65 | 15 | 20 | 95 | |
| \$600,000-\$699,999 | 1 | 2 | 29 | 37 | 30 | 81 | |
| \$700,000- \$799,999 | 1 | 1 | 178 | 17 | 20 | 81 | |
| \$800,000- \$899,999 | 1 | 3 | 112 | 25 | 14 | 58 | |
| \$900,000- \$999,999 | | 3 | 68 | 18 | 12 | 63 | |
| \$1M - \$1.99M | 1 | 4 | 44 | 47 | 47 | 68 | |
| \$2M - \$2.99M | 1 | | | 21 | 17 | 91 | |
| \$3M+ | 1 | | | 14 | 13 | 205 | |
| Totals | 20 | 25 | 52 | 376 | 327 | 68 | |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| List Price | \$704,844 | \$866,652 | -18.7% | \$885,433 | \$730,993 | +21.1% |
| List Price/SqFt | \$312 | \$277 | +12.5% | \$331 | \$262 | +26.3% |
| Sold Price | \$690,836 | \$846,807 | -18.4% | \$862,991 | \$698,075 | +23.6% |
| Sold Price/SqFt | \$308 | \$274 | +12.6% | \$326 | \$251 | +29.6% |
| Sold Price / Orig LP | 98.2% | 98.6% | -0.3% | 98.4% | 95.8% | +2.7% |
| Days on Market | 52 | 132 | -60.4% | 68 | 108 | -36.9% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| List Price | \$695,000 | \$498,000 | +39.6% | \$589,900 | \$449,000 | +31.4% |
| List Price/SqFt | \$260 | \$235 | +10.3% | \$259 | \$217 | +19.5% |
| Sold Price | \$670,000 | \$479,500 | +39.7% | \$574,900 | \$428,000 | +34.3% |
| Sold Price/SqFt | \$256 | \$270 | -5.4% | \$259 | \$208 | +24.8% |
| Sold Price / Orig LP | 97.7% | 97.5% | +0.3% | 99.0% | 96.4% | +2.7% |
| Days on Market | 36 | 90 | -60.0% | 24 | 73 | -67.1% |







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